

NAMA
21-22
FY
P&L

TOTAL

Ordinary Income/Expense

Income

4100 · Contribution Income	
Total 4100 · Contribution Income	22.79
5100 · Program Service Fees	
Total 5100 · Program Service Fees	42,297.00
5200 · Membership Dues	
Total 5200 · Membership Dues	202,653.75
5310 · Interest	122.48
5440 · Gross Sales - Inventory	11,633.70
5445 · Cost of Inventory Sold	0.00
5450 · Advertising Revenue	2,500.00
5490 · Miscellaneous Revenue	0.00
6000 · Conference Income	
6005 · Conference Registration	
Total 6005 · Conference Registration	106,623.53
6400 · Conference Sponsorships	42,500.00
6500 · Conference Exhibitor	11,000.00
6600 · Conference Income Other	
Total 6600 · Conference Income Other	700.00
Total 6000 · Conference Income	160,823.53
6700 · Event Income	
Total 6700 · Event Income	0.00
6999 · Deferred Revenue Adjustment	0.00

Total Income 420,053.25

Expense

7010 · Contracts - Program Related	0.00
7020 · Grants to Other Organizations	45,920.00
7040 · Awards & Grants to Individuals	0.00
7060 · Benefits Paid to or for Members	9,562.00
7100 · Program Service Expense	
Total 7100 · Program Service Expense	4,080.00
7200 · Membership Dues Expense	
Total 7200 · Membership Dues Expense	8,179.68
7400 · Payroll and Related	
7410 · Salaries and Wages	
Total 7410 · Salaries and Wages	179,994.63
7450 · Payroll Taxes	
Total 7450 · Payroll Taxes	15,948.12
7400 · Payroll and Related - Other	0.00

Total 7400 · Payroll and Related	195,942.75
7500 · Professional Fees	
Total 7500 · Professional Fees	67,903.50
8100 · General & Administrative	
Total 8100 · General & Administrative	7,218.20
8200 · Facilities	
Total 8200 · Facilities	4,763.92
8300 · Meetings Fees & Travel	
Total 8300 · Meetings Fees & Travel	15,693.14
8520 · Insurance	
Total 8520 · Insurance	5,218.41
8540 · Development	
Total 8540 · Development	0.00
8560 · Outside Computer Services	
Total 8560 · Outside Computer Services	11,618.65
8570 · Advertising	
Total 8570 · Advertising	60.82
8590 · Miscellaneous Expense	392.26
8610 · Bad Debt Expense	0.00
8650 · Business Taxes	0.00
8660 · Fines, Penalties, Judgements	0.00
8670 · Organizational Expenses	0.00
8680 · Merchant Account Fees	17.00
9000 · Conference Related Expenses	
9009 · Conference Advertising	
Total 9009 · Conference Advertising	311.80
9110 · CE - Postage & Shipping	421.90
9200 · Conference Printing	
Total 9200 · Conference Printing	4,639.31
9400 · Conference Hotel Expense	
Total 9400 · Conference Hotel Expense	74,225.87
9500 · Conference Equipment	
Total 9500 · Conference Equipment	25,330.55
9600 · Conference Presenter	
Total 9600 · Conference Presenter	2,971.04
9700 · Conference Management Expense	
Total 9700 · Conference Management Expense	6,540.73
9800 · Conference Expense Other	
Total 9800 · Conference Expense Other	16,700.44
9000 · Conference Related Expenses - Other	0.00
Total 9000 · Conference Related Expenses	<u>131,141.64</u>
Total Expense	<u>507,711.97</u>

Net Ordinary Income	-87,658.72
Other Income/Expense	
Other Income	
PPP Grant Income	<u>0.00</u>
Total Other Income	0.00
Other Expense	
9999 - Uncatagorized Expense	<u>0.00</u>
Total Other Expense	<u>0.00</u>
Net Other Income	<u>0.00</u>
Net Income	<u><u>-87,658.72</u></u>